

TULSA INTERNATIONAL AIRPORT
R.L. JONES, JR. AIRPORT



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To whom it may concern:

In 2002, Eric Woodroof led a team that developed a multi-million dollar energy savings project for the Tulsa Airport Authority. The project involved solutions in many of the terminals' building systems as well as some airfield operations. The results of the project were improved reliability, improved passenger comfort, reduced expenses and environmental impact.

The results speak for themselves, but I really appreciate Dr. Woodroof's commitment to TAA. He took extra time to truly understand our needs and develop innovative solutions that were custom-tailored for TAA. I have great trust in Eric as he presented the project and key findings to our board members, which included the Mayor of Tulsa. Although the solutions were very technical in nature, Eric made it simple for the Board members to understand the benefits of the projects, and approve them. The Board members asked many questions, which Eric personally answered in a public forum and press conference.

Dr. Woodroof was also invited to contribute his ideas to the design of a new airport expansion. His advice helped us avoid significant energy expenses in the new building, which is now our central terminal and screening area. He also had ideas to help us capture additional revenue in the retail area of the new expansion.

Even after completing his work and relocating to another state, Dr. Woodroof "checked in" on us to see how the airport was doing. He also returned to Tulsa to provide seminars on cutting-edge topics to keep our staff "ahead of the curve" on energy and carbon emissions-related trends.

I highly recommend Dr. Eric Woodroof to provide independent and honest advice on energy/environmental issues related to buildings and business operations.

Sincerely,

TULSA AIRPORT AUTHORITY

A handwritten signature in black ink that reads 'Carl Remus'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Carl Remus
Airports Deputy Director
Finance and Administration

*Meredith Siegfried, Chair / Kathy Taylor, Mayor / Charles Sublett, Vice-Chair
Mary E. Smith, Trustee / Jeff Mulder, Airports Director*